

ALON EFRAT

Publications List

Scientific Publications

Efrat, A. (2023). Improving interpersonal communication skills through adaptive training - influences of negotiation styles, perception of trust and personality traits- Findings from preliminary statistical analysis.

Efrat, A. (2022). Reviews of Literature Regarding Interpersonal Skills and the Workplace Cover the years 2011-2021. [online] nis.seaopenresearch.eu. Available at: <https://nis.seaopenresearch.eu/volume-x> [Accessed 10 Aug. 2022]. VOLUME X (2022)

Efrat, A. (2021). The inter relationship amid characteristics of flexibility and bargaining styles with the perceived value gained amongst high-tech business sectors. published in "Review of Economic and Business Studies" Volume XIV, Issue no. 1/June 2021

Conferences Presentations

GEBA International conference, 2023, Iasi University, Romania: "The effect of personality characteristics on the development of interpersonal communication skills through one-time training"

GEBA International conference, 2023, Iasi University, Romania: " Being soft in hard times - how can we better teach interpersonal communication skills?"

GEBA International conference, 2022, Iasi University, Romania: "Improving interpersonal communication skills through adaptive training - influences of negotiation styles, perception of trust and personality traits- Findings from preliminary statistical analysis"

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